BITCOIN FOUNDATION, INC.
ACTUAL + BUDGET 2017 - 2018/2019

	FY2017 (Actual)	FY18 (Actual & Projections)	FY19 (Projections)	2017 ACTUAL RESULTS Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Dec-17	2018 ACTUAL Jan-18	Feb-18	2018 PROJECTIONS Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	2019 PROJECTIONS Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19
TOTAL INCOME	$ 30,884	$ 6,867,723	$ 5,782,177	$ 1,737	$ 1,000	$ 1,595	$ 620	$ 691	$ 685	$ 1,081	$ 6,063	$ 1,681	$ 1,653	$ 11,368	$ 2,709	$ 2,265	$ 3,874	$ 2,100	$ 2,507,510	$ 2,539,960	$ 55,666	$ 116,283	$ 160,304	$ 345,082	$ 351,250	$ 387,647	$ 395,782	$ 427,280	$ 432,159	$ 466,443	$ 486,255	$ 506,255	$ 486,255	$ 506,255	$ 486,255	$ 506,255	$ 486,255	$ 506,255	$ 486,255
MEMBERSHIP INCOME	$ 12,911	$ 1,575,223	$ 5,003,177	$ 1,697	$ -	$ 9	$ 620	$ 691	$ 685	$ 1,081	$ 1,088	$ 1,681	$ 1,653	$ 997	$ 2,709	$ 2,265	$ 3,874	$ 1,350	$ 1,760	$ 14,210	$ 39,916	$ 80,533	$ 134,554	$ 299,332	$ 315,500	$ 331,897	$ 350,032	$ 361,530	$ 376,409	$ 390,693	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505
Individual membership income (organic)	$ 12,911	$ 29,979	$ -	$ 1,697	$	$ 9	$ 620	$ 691	$ 685	$ 1,081	$ 1,088	$ 1,681	$ 1,653	$ 997	$ 2,709	$ 2,265	$ 3,874	$ 1,350	$ 1,760	$ 1,770	$ 1,790	$ 2,700	$ 2,250	$ 3,780	$ 2,430	$ 2,010	$ 4,000											
Individual membership income ($5mil execution)		$ 1,545,244	$ 5,003,177																$ 12,440	$ 38,126	$ 77,833	$ 132,304	$ 295,552	$ 313,070	$ 329,887	$ 346,032	$ 361,530	$ 376,409	$ 390,693	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505	$ 430,505
CONFERENCES & SEMINARS INCOME		$ 125,000	$ 180,000	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000	$ 25,000	$ 5,000
Conference Revenue (Speaking engagements)		$ 25,000	$ 30,000																$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000		$ 5,000	
Half day seminars ($0-100 people, $200-$300 pp)		$ 100,000	$ 150,000																	$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000		$ 25,000	
OTHER INCOME	$ 17,973	$ 5,167,500	$ 599,000	$ 41	$ 1,000	$ 1,586	$ -	$ -	$ -	$ -	$ 4,975	$ -	$ -	$ 10,371	$ -	$ -	$ -	$ 750	$ 2,500,750	$ 2,500,750	$ 10,750	$ 10,750	$ 20,750	$ 20,750	$ 30,750	$ 30,750	$ 40,750	$ 40,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750	$ 50,750
Interest income	$ -	$	$ -																																			
Large once-off donations		$ 5,000,000	$ -																$ 2,500,000	$ 2,500,000																		
Member donations (general)	$ 7,601	$ 7,500	$ 9,000	$ 41	$ 1,000	$ 1,586					$ 4,975							$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750	$ 750
Project specific fundraising		$ 160,000	$ 590,000																	$ 10,000	$ 10,000	$ 20,000	$ 20,000	$ 30,000	$ 30,000	$ 40,000	$ 40,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000	$ 50,000
Legal fee income / Fundraising for legal fees & lobbying	$ 10,371	$ -	$ -											$ 10,371																								
Online course fundraising (Blockchain Academy beginner course)		$ -	$ -																																			
TOTAL OPERATING EXPENDITURE	$ (50,098)	$ (4,230,103)	$ (5,957,600)	$ (6,055)	$ (840)	$ (7,607)	$ (4,173)	$ (2,806)	$ (2,905)	$ (2,933)	$ (5,052)	$ (3,956)	$ (5,391)	$ (6,672)	$ (1,708)	$ (5,833)	$ (10,764)	$ (10,412)	$ (454,432)	$ (471,168)	$ (475,694)	$ (479,918)	$ (483,182)	$ (489,918)	$ (490,682)	$ (457,418)	$ (480,682)	$ (490,668)	$ (493,932)	$ (500,668)	$ (493,932)	$ (500,668)	$ (493,932)	$ (500,668)	$ (493,932)	$ (500,668)	$ (493,932)	$ (500,668)	$ (493,932)
GLOBAL OPERATING EXPENDITURE		$ (1,338,115)	$ (2,101,616)																																			
BITCOIN CONFERENCES - SPEAKING		$ (25,000)	$ (30,000)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)	$ -	$ (5,000)
Travel: airfare		$ (20,000)	$ (24,000)																$ (4,000)	$ -	$ (4,000)	$ -	$ (4,000)	$ -	$ (4,000)	$ -	$ (4,000)		$ (4,000)		$ (4,000)		$ (4,000)		$ (4,000)		$ (4,000)	
Travel: lodging		$ (3,000)	$ (3,600)																$ (600)	$ -	$ (600)	$ -	$ (600)	$ -	$ (600)	$ -	$ (600)		$ (600)		$ (600)		$ (600)		$ (600)		$ (600)	
Travel: miscellaneous incl visas		$ (2,000)	$ (2,400)																$ (400)	$ -	$ (400)	$ -	$ (400)	$ -	$ (400)	$ -	$ (400)		$ (400)		$ (400)		$ (400)		$ (400)		$ (400)	
HALF DAY SEMINARS		$ (46,944)	$ (70,416)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -	$ (11,736)	$ -
Marketing: training program outline development		$ -	$ -																																			
Marketing: collateral production development		$ (2,400)	$ (3,600)																	$ (600)	$ -	$ (600)	$ -	$ (600)	$ -	$ (600)		$ (600)		$ (600)		$ (600)		$ (600)		$ (600)		$ (600)	
Marketing: collateral & SWAG		$ (12,800)	$ (19,200)																	$ (3,200)	$ -	$ (3,200)	$ -	$ (3,200)	$ -	$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)	
Travel: airfare		$ (12,800)	$ (19,200)																	$ (3,200)	$ -	$ (3,200)	$ -	$ (3,200)	$ -	$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)		$ (3,200)	
Travel: ground transportation		$ (1,920)	$ (2,880)																	$ (480)	$ -	$ (480)	$ -	$ (480)	$ -	$ (480)		$ (480)		$ (480)		$ (480)		$ (480)		$ (480)		$ (480)	
Travel: lodging		$ (10,240)	$ (15,360)																	$ (2,560)	$ -	$ (2,560)	$ -	$ (2,560)	$ -	$ (2,560)		$ (2,560)		$ (2,560)		$ (2,560)		$ (2,560)		$ (2,560)		$ (2,560)	
Travel: meals		$ (3,584)	$ (5,376)																	$ (896)	$ -	$ (896)	$ -	$ (896)	$ -	$ (896)		$ (896)		$ (896)		$ (896)		$ (896)		$ (896)		$ (896)	
Travel: miscellaneous incl visas		$ (3,200)	$ (4,800)																	$ (800)	$ -	$ (800)	$ -	$ (800)	$ -	$ (800)		$ (800)		$ (800)		$ (800)		$ (800)		$ (800)		$ (800)	
REGULATORY GUIDANCE & LOBBYING OPERATING EXPENSES (GLOBAL LEVEL)		$ (90,000)	$ (120,000)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Global lobbying expenses (legal)		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
ONLINE TRAINING PROGRAMS WITH BLOCKCHAIN ACADEMY		$ (48,750)	$ (15,000)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (20,000)	$ (20,000)	$ (21,250)	$ (21,250)	$ (21,250)	$ (21,250)	$ (21,250)	$ (21,250)	$ 18,750	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)
Beginner course creation, LMS and management		$ (48,750)	$ (15,000)																$ (20,000)	$ (20,000)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)
Intermediate and advanced course creation																				$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ 20,000			$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)	$ (1,250)
LOCAL CHAPTERS GLOBAL OPS		$ (67,500)	$ (60,000)	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ (10,000)	$ (10,000)	$ (10,000)	$ (7,500)	$ (7,500)	$ (7,500)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)
Planning, production, coordinating, marketing material		$ (67,500)	$ (60,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (7,500)	$ (7,500)	$ (7,500)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)
PROJECT SPECIFIC EXPENDITURE		$ (240,000)	$ (710,000)															$ -	$ -	$ (10,000)	$ (20,000)	$ (20,000)	$ (30,000)	$ (30,000)	$ (40,000)	$ (40,000)	$ (50,000)	$ (50,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)	$ (60,000)
Execution of project funds specifically raised for		$ (160,000)	$ (590,000)																		$ (10,000)	$ (10,000)	$ (20,000)	$ (20,000)	$ (30,000)	$ (30,000)	$ (40,000)	$ (40,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)	$ (50,000)
Project contingency		$ (80,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
GENERAL OVERHEAD OPERATING EXPENSES	$ (50,098)	$ (819,921)	$ (1,096,200)	$ (6,055)	$ (840)	$ (7,607)	$ (4,173)	$ (2,806)	$ (2,905)	$ (2,933)	$ (5,052)	$ (3,956)	$ (5,391)	$ (6,672)	$ (1,708)	$ (5,833)	$ (10,764)	$ (10,412)	$ (88,100)	$ (88,100)	$ (88,112)	$ (88,100)	$ (88,100)	$ (88,100)	$ (88,100)	$ (88,100)	$ (88,100)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)	$ (91,350)
Bank service charges: bank service fees	$ (300)	$ (963)	$ (1,200)	$ (2)	$ (2)	$ (34)	$ (2)	$ (3)	$ (38)	$ (20)	$ (34)	$ (39)	$ (33)	$ (78)	$ (15)	$ (18)	$ (18)	$ (27)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)	$ (100)
Bank service charges: merchant fees	$ 10	$ (12)	$ -						$ 10												$ (12)																	
Dues & Subscriptions	$ (19)	$ -	$ -											$ (19)																								
Exchange gains/(losses): realized	$ 5,928	$ (3,240)	$ -					$ 237						$ 1,797	$ 3,663	$ (3,020)	$ (220)																					
Exchange gains/(losses): unrealized	$ 7	$ -	$ -	$ 7																																	
Expensed software	$ (1,229)	$ (9,311)	$ (12,000)	$ (92)	$ (92)	$ (107)	$ (118)	$ (96)	$ (96)	$ (101)	$ (101)	$ (101)	$ (126)	$ (101)	$ (101)	$ (101)	$ (101)	$ (109)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)
Internet	$ (2,157)	$ (9,376)	$ (12,000)	$ (147)	$ (137)	$ (190)	$ (172)	$ (173)	$ (177)	$ (245)	$ (174)	$ (182)	$ (182)	$ (188)	$ (188)	$ (188)	$ (188)	$ -	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)
Marketing & PR (global)	$ (846)	$ (140,089)	$ (180,000)			$ (192)	$ (654)											$ (5,089)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Payroll: salaries	$ (3,727)	$ (585,000)	$ (819,000)	$ (1,034)	$ (226)	$ (2,467)													$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (65,000)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)	$ (68,250)
Payroll taxes: Federal Unemployment	$ (34)	$ -	$ -	$ (8)	$ (8)	$ (18)																															
Payroll taxes: Medicare - ER	$ (83)	$ -	$ -	$ (20)	$ (20)	$ (42)																															
Payroll taxes: Social Security ER tax	$ (356)	$ -	$ -	$ (87)	$ (87)	$ (181)																															
Payroll taxes: WA Dept of Labor & Industries	$ (97)	$ -	$ -	$ (5)			$ (77)	$ (47)	$ 32																												
Payroll: WA Employment Security Tax	$ (164)	$ -	$ -	$ (39)	$ (39)	$ (80)		$ (7)																													
Postage & delivery	$ (64)	$ (9,018)	$ (12,000)	$ (5)	$ (30)	$ (130)												$ (18)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)	$ (1,000)
Professional Fees	$ (30,594)	$ (9,645)	$ -	$ (4,000)		$	$ (2,000)	$ (2,000)	$ (2,481)	$ (2,636)	$ (2,741)	$ (3,682)	$ (3,489)	$ (2,535)	$ (2,441)	$ (2,589)	$ (2,506)	$ (3,439)	$ (3,699)																			
Professional Fees Acounting	$ (1,483)	$ -	$ -		$ (199)	$ (134)	$ (1,150)																														
Professional Fees - Legal	$ (5,000)	$ (4,000)	$ -											$ (5,000)			$ (4,000)																				
Professional services - marketing	$ -	$ -	$ -																																		
Travel: Airfare	$ (4,194)	$ (1,077)	$ -										$ (1,800)		$ (2,394)		$ (1,077)																				
Travel: Ground Transportation	$ (132)	$ -	$ -	$ (132)																																	
Travel: Lodging	$ (774)	$ (1,648)	$ -	$ (285)									$ (489)				$ (1,648)																				
Travel: Visas	$ (171)	$ -	$ -										$ (171)																								
Vacation	$ (75)	$ -	$ -	$ (75)																																	
Website development & domain registration	$ (4,445)	$ (46,543)	$ (60,000)	$ (131)		$ (2,268)				$ (113)	$ (1,062)	$ (145)		$ (662)	$ (65)		$ (73)	$ (1,470)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)
REGIONAL OPERATING EXPENDITURE		$ (2,891,988)	$ (3,855,984)																																			
North America		$ (722,997)	$ (963,996)													$ -	$ -	$ -	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)
Local chapter development		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Local lobbying		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Local education & training		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Member acquisition & engagement (Incl. local marketing & PR)		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Regional operating expenses																																						
Payroll		$ (180,000)	$ (240,000)																$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)
Travel		$ (45,000)	$ (60,000)																$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)
Contingency		$ (47,997)	$ (63,996)																$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)
Asia & Australasia		$ (722,997)	$ (963,996)													$ -	$ -	$ -	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)
Local chapter development		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Local lobbying		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Local education & training		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Member acquisition & engagement (Incl. local marketing & PR)		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Regional operating expenses																																						
Payroll		$ (180,000)	$ (240,000)																$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)
Travel		$ (45,000)	$ (60,000)																$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)	$ (5,000)
Contingency		$ (47,997)	$ (63,996)																$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)	$ (5,333)
Africa & Latin America		$ (722,997)	$ (963,996)													$ -	$ -	$ -	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)	$ (80,333)
Local chapter development		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Local lobbying		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Local education & training		$ (135,000)	$ (180,000)																$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)	$ (15,000)
Member acquisition & engagement (Incl. local marketing & PR)		$ (90,000)	$ (120,000)																$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)	$ (10,000)
Regional operating expenses																																						
Payroll		$ (180,000)	$ (240,000)																$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,000)	$ (20,